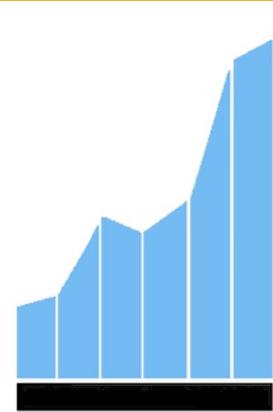
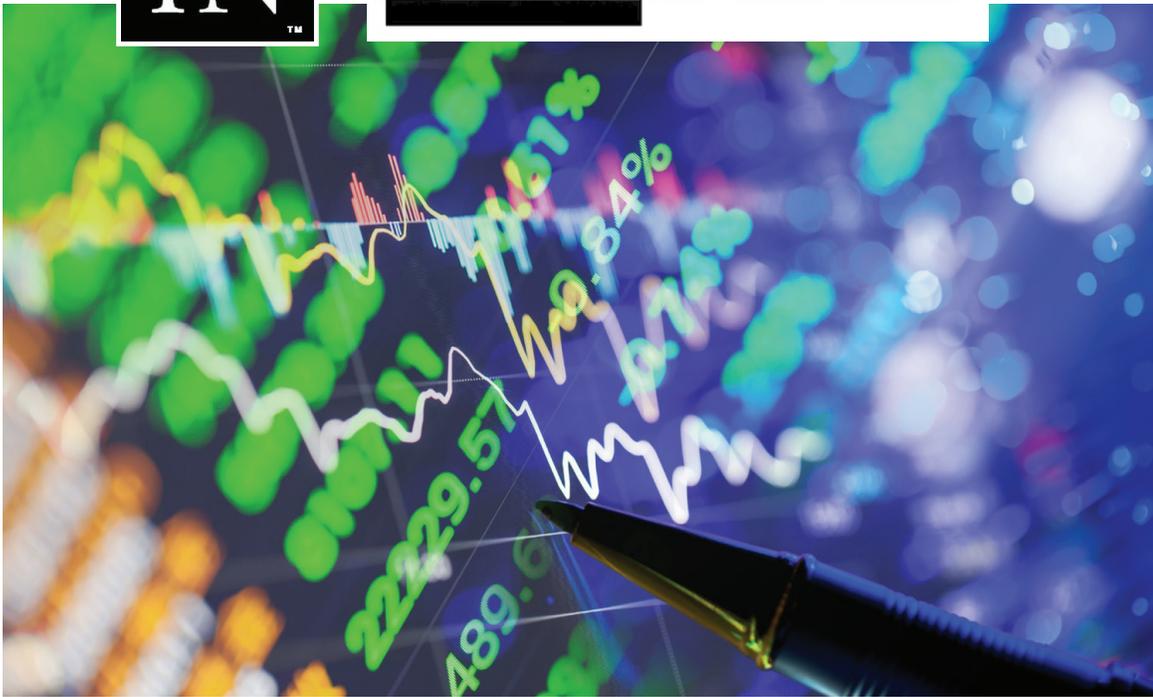


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**INDIANA
PUBLIC
COMPANY
OF THE YEAR**



Thursday, September 15, 2016
Indianapolis Marriott Downtown

THE INAUGURAL INDIANA PUBLIC COMPANY OF THE YEAR AWARDS



The Indiana Public Company of the Year Award honors Indiana's top performing public company in the two years between the 2014 INVESTIndiana Equity Conference and this year's event.

A special team examined Indiana's public companies, which were limited to those headquartered in the state and traded on the NASDAQ and NYSE exchanges. To determine the Top Ten Performers, the Finalists and the Company of the Year, a set of weighted, quantitative metrics was applied

to each company's comparative rankings on returns on assets and equity, revenue growth, market performance and total return.

An independent committee comprised of the CFA Society Indianapolis and Financial Executives International - Indianapolis has been involved in the awards process. The original metrics were developed by CFA and FEI chapters for the 2015 Kentucky competition.

For background, each finalist submitted information about company strategy and its impact in the state, such as philanthropy and employment. Information about each company is included.

We are delighted to highlight these important Indiana public companies through the Indiana Company of the Year awards.

TOP TEN PERFORMERS (Alphabetical order)

Angie's List, Inc. (NASDAQ: ANGI) - FINALIST

Berry Plastics Group, Inc. (NYSE: BERY)



Headquarters: Evansville

Industry: Packaging & Containers

FY 2015 Revenue: \$4.9 billion

FY 2015 Net Income: \$86 million

Berry Plastics Group, Inc. is a leading provider of value-added plastic consumer packaging and engineered materials delivering high-quality customized solutions to our customers.

Drew Industries Incorporated (NYSE: DW) - FINALIST

First Internet Bancorp (NASDAQ: INBK)

Headquarters: Fishers

Industry: Banking

FY 2015 Revenue: \$40.9 million

FY 2015 Net Income: \$8.9 million

Indiana Employment: 138.

Total Employment: 152

First Internet Bancorp is the parent company of First Internet Bank, a full-service financial institution headquartered in Fishers, Indiana. We opened our virtual doors in 1999 and we provide a full range of traditional banking products and innovative services to our consumer and commercial customers.



Kimball International, Inc. (NASDAQ: KBAL)

Industry: Business Support Supplies

Headquarters: Jasper

FY 2015 Revenue: \$600.8 million

FY 2015 Adjusted Operating Income: \$20.3 million

Indiana Employment: 2,283. Total Employment: 3,023



Kimball International, Inc. creates design driven, innovative furnishings sold through our family of brands: Kimball Office, National Office Furniture and Kimball Hospitality. Our diverse portfolio offers solutions for the workplace, learning, healing and hospitality

environments. Dedicated to our Guiding Principles, our values and integrity are evidenced by public recognition as a highly trusted company and an employer of choice. “We Build Success” by establishing long-term relationships with customers, employees, suppliers, share owners and the communities in which we operate.

KAR Auction Services, Inc. (NYSE: KAR)

Industry: Automotive
Headquarters: Carmel
FY 2015 Revenues: \$2.6 billion
FY 2015 Net Income: \$214.6 million
Total FTE (2015): 14,400



KAR Auction Services, Inc., a FORTUNE® 1000 company, operates worldwide vehicle auction services and provides related services. Based in Carmel, Indiana, the KAR group of companies is comprised of ADESA, Inc. (ADESA), Insurance Auto Auctions, Inc. (IAA), Automotive Finance Corporation (AFC) and additional business units with approximately 17,000 employees and 300 locations. Together, KAR’s complementary businesses provide support, technology and logistics for the used vehicle industry.

Simon Property Group Inc. (NYSE: SPG)

Industry Sector: Real Estate (Retail real estate)
Headquarters: Indianapolis
FY 2015 Revenue: \$5.266 billion
FY 2015 Net Income Attributable to Common Stockholders:
\$1.824 billion FY 2015 Funds From Operations: \$3.571 billion
Indiana Employment: 1,100
Total Employment: 5,000



Simon is a global leader in retail real estate ownership, management and development and an S&P100 company. Our industry-leading retail properties and investments across North America, Europe and Asia provide shopping experiences for millions of consumers every day and generate billions in annual retail sales.

Patrick Industries Inc. (NASDAQ: PATK) - FINALIST

Thor Industries Inc. (NYSE: THO) - FINALIST

Wabash National Corp. (NYSE: WNC) - FINALIST



INDIANA PUBLIC COMPANY OF THE YEAR

FINALISTS

These are the five finalists for the Indiana Public Company of the Year award. The following represents the full responses submitted by the Finalists.

Angie's List, Inc. (NASDAQ: ANGI)

Industry: Technology & Internet Services

Headquarters: Indianapolis

FY 2015 Revenues: \$344 million

FY 2015 Net Income: \$10.2 million

Indiana & Total Employment (6/30/16): 1,857
(+107)

Angie's list.

Home is where our heart is.

INTRODUCTION:

Angie's List has long been a champion of Indiana. Our story is much like other Hoosiers' stories. We are here because it's home. It's no accident that "Home is where Our Heart is" is our corporate motto.

We started improving our "home" in Indiana nearly as soon as we established our corporate headquarters along East Washington Street. Just outside of downtown, on the other side of the interstate, the neighborhood was neglected. But it fit our start-up culture back in the late 1990s. Over the next 20 years, we grew into the neighborhood, expanding and improving it along the way and as we grew, others started seeing the gem we'd seen so much earlier.

We invested millions on our own, then partnered with the city and state for additional improvements. As we've grown our physical campus, so have we grown our presence in the corporate community. We went public in 2011; turned our first full year generating a profit in 2015 and made a huge shift in our business model in 2016 to capture the millions of customers that had been declining to use us simply because of our paid subscription model.

We believe we are writing the book on how to turn around a 1.0 Internet company into a leading, fast-growing technology company. Along the way, we're helping the city of Indianapolis shine

on a global scale as an emerging tech community. We're happy to be helping the world see what we have known since we made our home here. Indiana is where you want be.

SUSTAINABLE ADVANTAGE:

Angie's List has key competitive advantages and is well-positioned to continue to be a leader in the home services industry.

Strong brand awareness. Angie's List has an aided brand awareness of over 90 percent and unaided brand awareness of 58 percent. Our closest competitor has a 7 percent unaided brand awareness, one has 1 percent and three others have zero. Consumers and service providers know Angie's List and, even more importantly, associate our brand with quality.

Valuable data. With over 10 million reviews, Angie's List has an unmatched amount of data on the home services industry. And, unlike our peers, these reviews are rigorously audited by a third party to insure their fairness and impartiality.

21 years of experience. Our competitors were born in the Digital Age and are just starting to gather information about home services. Our two decades of work means we have an unparalleled amount of information on consumer and service company behavior and we have a treasure trove of trend data in the home services industry.

State of the art technology and products, including mobile. Our recent migration to a new and dynamic technology platform means we can rapidly innovate and meet our customers needs with better products and services – faster than ever before. Members can search reviews and purchase e-commerce offers on their desktops or on their mobile devices.

Millions of visitors to our website. Consumers want our help. Angie's List receives between 10 million and 12 million visits to our site each month, surpassing our nearest competitors.

Our new, free and paid membership tiers. Consider that it took Angie's List 21 years to have 3 million members. We added approximately 700,000 new members in the early days of offering a free membership. We anticipate this influx of members will spark new business for our highly rated service companies, which in turn will spark greater participation from those companies in our promotional offerings.

Member value. Angie's List has always been more than a consumer review site. We hold companies to a high standard of service before they are eligible to promote themselves to our members. That means it's far easier for members to quickly find companies with good service track records. Beyond the grades on service companies, we offer narratives about how the project went, information about trade license status and other important elements in the hiring decision. Additionally, we offer guarantees for fair prices and service quality at premium membership tiers, in addition to access to complaint resolution should a project go wrong.

The most, best-in-class service provider listings and reviews. More than 50,000 service providers advertise or offer e-commerce on the Angie's List platform. We have more than 3 times the number of high quality service providers than Google and 3.5 times the number of reviews.

Value creation for our service providers. Through channels such as our mobile app as well as traditional channels like our award-winning Angie's List Magazine, we help small businesses grow by facilitating an estimated \$10 billion to \$15 billion in transactions a year.

In addition, we are part of a massive industry. Home services are a \$400 billion industry and only a tiny fraction of the companies that operate within the space operate online. Because of our brand, market position, expertise and technology, we are poised to continue to bring together consumers and service providers to create happy transactions.

BEST PLACES TO WORK:

Angie's List has earned numerous "best places" and "healthiest places" awards and recognition over the last 20 years! We can best be described as a Silicon-Valley high tech company mixed with Hoosier hospitality. Our benefits and perks are numerous, including a free on-campus gym and a convenient health clinic. Lister's also enjoy intramural sports, massage therapy, on-site garden, free parking, electric car plug-ins, Yoga and Zumba classes, casual dress code and excellent on-site dining from our Moto Café to our 1930's style diner that has everything a modern coffee house has, including red bull slushies! Our culture and passionate workforce is incredibly diverse and accepting – we care deeply about our teams and our community. From our newest employee to Angie herself, we live by our core principles; be honest and respectful, be fun, be frugal, be friendly, be health-conscious, be creative. Our employees are proud to work for Angie's List!

Examples:

<https://www.angieslist.com/news-releases/angies-list-one-healthiest-employers-america.htm>

<http://greatist.com/health/healthiest-companies>

COMMUNITY PHILANTROPY

Community engagement is a vital part of who we are. Through the Angie's List Foundation, the company distributed nearly \$50,000 to 20 area nonprofit organizations in 2015, helping with efforts focused on assistance for hunger, domestic violence, homelessness, education and environmental improvement. The Foundation will award more than \$100,000 in grants in 2016 for similar efforts.

Our philosophy is to put our motto – Home is where Our Heart Is – into action in our corporate home as well. We focus our efforts on local schools and organization in the immediate are of our corporate headquarters. At the public elementary school within a block of our headquarters, for example, 91 percent of its children qualify for free or reduced-price lunch. In addition to financial support, our staff volunteers at the school – along with a nearby high school and nonprofit organizations – offering mentoring, tutoring and grounds improvement help. The company matches employee contributions of time and donation.

FINALIST

Drew Industries Incorporated **(NYSE: DW)**

Industry: Consumer Goods,
Recreational Vehicles
Headquarters: Elkhart
FY2015 Revenue: \$1.4 Billion
FY2015 Net Income: \$774.3
Million



Indiana Employment: 4,862 (+455)
Total Employment: 6,561

SUSTAINABLE ADVANTAGE:

From 44 manufacturing and distribution facilities located throughout the United States and Canada, Drew Industries Incorporated (NYSE:DW), through its wholly-owned subsidiary, Lippert Components®, supplies a broad array of components for the leading manufacturers of recreational vehicles and manufactured homes, and to a lesser extent supplies components for adjacent industries including buses; trailers used to haul boats, livestock, equipment and other cargo; pontoon boats; modular housing; and factory-built mobile office units. Drew's products include steel chassis; axles and suspension solutions; slide-out mechanisms and solutions; thermoformed bath, kitchen and other products; windows; manual, electric and hydraulic stabilizer and leveling systems; chassis components; furniture and mattresses; entry, luggage, patio and ramp doors; electric and manual entry steps; awnings and slide toppers; LED televisions and sound systems; navigation systems; wireless backup cameras; other accessories; and electronic components.

The Company has two reportable segments: the recreational vehicle products segment (the "RV Segment") and the manufactured housing products segment (the "MH Segment"). The RV Segment accounted for 92 percent of the \$1.4 billion in consolidated net sales for 2015, and the MH Segment accounted for 8 percent of consolidated net sales for 2015. Approximately 73 percent of the Company's RV Segment net sales in 2015 were of products to manufacturers of travel trailer and fifth-wheel RVs.

Drew seeks to maximize profitability and return on assets through strategic acquisitions, new product introductions, market share growth, operational efficiencies and diversification to related industries. The success of these efforts is evidenced by the increase in Drew's average content per RV produced industry-wide, from approximately \$700 per RV in 2001 to more than \$3,000 per RV for the twelve months ended December 2015, an increase of over 400%. Drew's content

per average manufactured home has more than doubled since 2001, reaching more than \$1,200 per home for the twelve months ended December 2015.

While increasing our content and market share, management has maintained its focus on profitability and return on invested capital. Executive compensation is based largely on profits, profit growth, and return on net assets and invested capital, with a significant portion paid in equity, helping to ensure that management's interests are aligned with those of our stockholders. Visitors are urged to review our most recent press releases and SEC filings for the latest developments with respect to Drew and its operations.

BEST PLACES TO WORK

Lippert is continuously active in the community and people hear about Lippert through their volunteer work, not just through business deals. Our goal is to make a positive impact in the communities we serve, not just through good business, but also through charitable giving and volunteer work. LCI has given more than \$1 million to the Boys and Girls Club and also supports other nonprofit organizations, including CAPS, Junior League, The Crossing, 5 Star, etc. We encourage our team members to volunteer to support healthy and safe communities. From donating food to the hungry to responding to natural disasters, we encourage team members to choose activities that match their interests. Involvement in these areas has come from the top down and employees value this involvement and take pride in their company.

COMMUNITY PHILANTROPY

At Lippert Components, Inc. (LCI®), we believe that it is important to invest in the communities where we live, work and operate. We are committed to giving back to the people, causes and organizations in our communities that make a difference in the lives of others and inspire our employees. Moreover, we strive to have a positive impact in our neighborhoods, not only through good business practices, but also through charitable donations and volunteer work.

At LCI, we have a Charitable Giving Committee dedicated to the support of our employees and organizations within the communities we live and work in. The LCI Cares Foundation committee regularly meets to discuss charitable needs guided by three main focus areas, children and families in need, health and wellness and employees in immediate need due to a crisis or illness. We value the time our employees put into nonprofit organizations, schools, service clubs, and community organizations that are doing important, often life-changing work. Leading by example, we want our employees to realize that it is not just about the money being donated, it is about the time spent and passion for bettering our communities that makes a difference in the lives of others.

A few examples include: In 2015, our CEO championed the Boys & Girls Club of Goshen's Bids for Kids Dinner and Auction. There were more than 700 people in attendance and the event raised over \$1,000,000. We had over 50 LCI employees volunteer the week of and night of the event in order for it to be a success. We had over 100 LCI employees in attendance the night of, participating in the event. LCI was honored with the "Friend of the Child Award" at the Child

and Parent Services Event last June. The award recognized LCI and our employees for our dedicated commitment to philanthropy, in support and service to many organizations throughout Elkhart County. More than 200 employees and their families participated in the JDRF Walk to Cure Diabetes. LCI was also a major sponsor of this event. We created a company-wide fundraiser, Bonds Batters Up, in memory of one of our longtime employees who passed away from a rare disease. The funds raised are donated to LCI families who find themselves in crisis. Our employees sponsored and shopped for over 50 families in need last Christmas.

FINALIST

Patrick Industries, Inc. (NASDAQ: PATK)

Industry: Manufacturing

Headquarters: Elkhart

2015 Revenues: \$920 million

2015 Net Income: \$42 million

2015 Indiana State

Employment: 2,800 (Up 12%,
79% of total)



SUSTAINABLE ADVANTAGE:

Patrick Industries is highly focused on its goal of a ‘Customer-First Performance-Oriented’ culture in each of our 60+ facilities located in 16 states within our geographic footprint. With our headquarters situated in Elkhart, commonly dubbed the “RV Capital of the World”, we are pleased to have a large presence in one of the most recognized industries in the state of Indiana, where we are a major manufacturer and distributor of a broad variety of building materials and interior decorative component products for the original equipment manufacturers in the end markets we serve - recreational vehicle (“RV”), manufactured housing, and various industrial markets.

We put our customers at the center of our operating model by focusing on consistently raising the bar in providing high quality, innovative products, exceptional customer service, short lead-times and a high degree of flexibility to meet the evolving preferences of both our customers and end consumers. The breadth and depth of the products we offer through our 30+ brand names provide us the opportunity to deliver a wide array of value added benefits and competitive advantages to our customers.

We have strategically grown our business and market presence, particularly in the RV industry where favorable demographic trends, including the positive experience of outdoor family recreation, indicate positive signs for the long-term potential of this market. We have also increased our scale in existing markets and opened doors to new markets through the acquisition of 29 companies within the last six years with annualized revenues, in the aggregate, in excess of \$670 million.

Our organization is built on a foundation of highly dedicated and talented team members who consistently strive to cultivate strong customer and supplier relationships, and on the development of the next generation of leaders, both of which provide a strategic value proposition to our business model. We support and empower the creative entrepreneurial spirit of each of the businesses we operate to continue to thrive, and open new avenues to both service our core markets and provide a means to diversify into adjacent markets. In addition, our lean operating structure provides us with the ability to maximize levers to manage through business cycles in the industries in which we operate. We have employed a disciplined capital allocation

strategy aimed at growing and re-investing in our business that has resulted in organic and acquisition-related revenue growth, and strong cash flow generation to support our strategic initiatives and ultimately return value to customers, shareholders, suppliers, team members and business partners.

BEST PLACES TO WORK:

Not formally ranked by outside services, the company has established a reputation for maintaining the entrepreneurial culture and spirit of the businesses it has acquired over the last several years and a commitment to the physical and financial health of its team members through an array of employee benefits and programs. Our team members are each given the opportunity to create the career experience they are seeking through our performance and talent management systems. Team members have the opportunity to ascend to the top of their capabilities through our differentiated performance platform.

COMMUNITY PHILANTROPY

Patrick Industries is committed to making the communities in which we operate better places to live. In 2015, we made a major financial commitment to support the construction of the Elkhart Health Fitness and Aquatics Community Center and for the rebuilding of certain Boys and Girls Clubs in Elkhart and other neighboring towns. In addition, we were also one of the major sponsors of the RV Industry production associate skills training program in conjunction with Ivy Tech Community College. We also provided support to numerous charitable organizations in local communities, schools, 4-H fairs, city education programs, and mental health service organizations, among others.

FINALIST

Thor Industries Inc. (NYSE: THO)

Industry: Recreational Vehicles Manufacturing

Headquarters: Elkhart

FY2015 Revenue: \$4.01 billion

FY2015 Net Income: \$199.4 million

Indiana Employment: approximately 9,200 (up 10%). Total Employment: approximately 10,450 (up 11%)



SUSTAINABLE ADVANTAGE:

Thor Industries was founded in 1980 by Wade Thompson and Peter Orthwein with the purchase of Airstream. Thor Industries went public in 1984 and since that time, Thor has grown both organically and through strategic acquisitions in both recreational vehicles (RVs) and buses, though the Company divested its bus business in 2013 to focus on its core RV business. Today Thor is the sole owner of operating subsidiaries that, combined, represent one of the world's largest manufacturers of RVs.

Our business model includes decentralized operating units and we compensate operating management primarily with cash, based upon the profitability of the business unit which they manage. Our corporate staff provides financial management, insurance, legal, human resource, risk management, marketing and internal audit functions. Senior corporate management interacts regularly with operating management to assure that corporate objectives are understood and are monitored appropriately.

Our growth has been both internal and by acquisition. Our strategy is designed to increase our profitability by driving innovation, servicing our customers, manufacturing quality products, improving the efficiencies of our facilities and by acquisitions. Thor has been profitable every year since its founding in 1980, including during the recession of 2007-09. Over its history, Thor has returned more than \$1 billion to shareholders in the form of dividends and share repurchases.

BEST PLACES TO WORK:

Thor Industries is considered a choice employer for our entrepreneurial culture and business model. Empowering each subsidiary to operate independently, encourages innovative decisions when developing products and establishing a positive workplace for our associates.

Thor Industry subsidiaries drive decisions to employees who are closest to the customer; which empowers employees to develop innovative products.

Thor Industry subsidiaries are considered good employers who pay above average wages and benefits, includes company paid life insurance for their employees.

COMMUNITY PHILANTROPY:

As one of the largest employer in Elkhart County, Thor Industries values its role in providing resources, both financial and time, to several local non-profit organizations. Whether it's providing leadership by serving on boards for United Way, Boys and Girls Clubs within Elkhart County, Horizon Education Alliance, or our partnership with Forest River in creating the RV Community Foundation, our company leaders are connected to these organizations which significantly impact our community, and our associates.

Individually, our company leaders donate thousands of dollars each year to these organizations through private donations or public auctions.

Our company leaders also serve on boards which impact the Community as a whole, through economic develop and local civic chamber activity. Providing leadership in these roles demonstrate Thor's larger view of the Community and supporting efforts of these organizations which also serve companies outside of the RV industry.

Thor Industry recently partnered with Forest River, Thor's largest competitor, to create the RV Community Foundation. This foundation was created to provide financial resources for those individuals who have experienced a considerable circumstance resulting in a financial hardship. This joint effort further demonstrates Thor's focus to positively impact those who work in this community.

FINALIST

Wabash National Corp. (NYSE: WNC)

Industry: Consumer Goods – Trucks & Other Vehicles
Headquarters: Lafayette
FY2015 Revenue: \$2.03 billion
FY2015 Net Income: \$104.3 million
Indiana Employment: 2,935 (+9%) Total Employment: 5,274



INTRODUCTION:

Wabash National Corporation is a growing, diversified industrial manufacturer and North America’s leading producer of semi-trailers and liquid transportation systems. Since our founding in 1985, we have continued to expand, grow and innovate — creating one of the most comprehensive transportation product portfolios in the industry. We manufacture a diverse range of products, including: dry freight and refrigerated trailers, platform trailers, bulk tank trailers, dry and refrigerated truck bodies, truck-mounted tanks, intermodal equipment, aircraft refueling equipment, structural composite panels and products, trailer aerodynamic solutions, and specialty food grade and pharmaceutical equipment.

With nearly 6,000 full-time and contract associates throughout the world and 12 primary manufacturing locations in the United States, Mexico, and the United Kingdom, Wabash National has grown from humble beginnings into a \$2 billion company. Thanks to our associates’ passion to drive innovation, performance, and continuous improvement, we were named an IndustryWeek “50 Best U.S. Manufacturer” in 2016, 2015, 2013 and 2006.

SUSTAINABLE ADVANTAGE:

Our competitive advantage centers around four pillars of excellence:

- **Industry-Leading Product Portfolio:** We are the market share leader in many of our product categories, and we’re focused on product growth. We provide customers with innovative products that lower their total cost of ownership. We leverage our strengths in engineering and manufacturing to offer a wide selection of transportation and industrial products.
- **innovative Technology:** Our technology distinguishes us from other OEMs. We hold over 200 patents and patent applications in the U.S. and abroad, and we’re focused on offering customer-focused engineered solutions in all of our industries and markets.

- **Operational Excellence:** We operate under a continuous improvement philosophy emphasizing manufacturing velocity and business process optimization. We've utilized a Lean Six Sigma manufacturing approach for more than 14 years.
- **Strong Customer Relationships:** Our business is all about relationships. We have strong customer relationships built on industry-leading, innovative products that provide superior customer value. We have a diverse customer base that spans a variety of end markets, and we have established relationships with blue-chip companies.

BEST PLACES TO WORK:

- **Focus on Associate Development.** Our associates are central to our success. We assist them with professional and personal development by providing continued training and empowering associates to be successful.
- **Commitment to Community and Environment.** We actively support our communities and are engaged in environmental initiatives. Many of our facilities uphold world-class environmental management standards with ISO 14001:2004 registrations.
- **Promising Future.** We have a long-standing reputation as the industry leader in innovation, creativity and technology. We are building on this through diversification, bringing our proven technologies and manufacturing expertise to new industries.
- **Culture of Continuous Improvement.** Continuous improvement in all aspects of our business is at the core of our values. We strive to be better today than we were yesterday and better tomorrow than we are today.
- **Team-Oriented Work Environment.** We know that it takes every associate working together to achieve our mission. We appreciate fresh, innovative ideas and support a team-oriented culture where success is shared by all.

COMMUNITY PHILANTROPY:

Wabash National plays a visible role in the communities where we operate. Our philosophy is put into action through numerous initiatives led by corporate leaders and our 6,000+ associates. We place special emphasis on helping organizations that enhance the lives of children, people with disabilities, and military service members, veterans and their families. Our efforts are focused on fundraising, donation drives and volunteering.

Our philanthropy efforts extend throughout the enterprise. Every Wabash National manufacturing location in the United States, Mexico, and England has a community outreach team that leads volunteer and fundraising initiatives to engage the workforce in causes and organizations that are important to them.

The largest fundraising impact to our communities has been through our workplace campaigns for the United Ways located in cities where we operate. We match \$0.50/dollar for all new and/or increased giving to United Way. The United Way, as a whole, received more than \$535,000 from Wabash National in 2015.

In 2015 Wabash National gave more than \$900,000 in corporate sponsorships and associate donations to more than 140 organizations and programs in our communities around the globe. That total doesn't include items collected in donation drives, or equipment we've provided to organizations for their programs or events. In addition to United Way, other organizations we supported in 2015 included local schools, food pantries, military and veterans associations, animal shelters, children's hospitals, and a wide variety of nonprofits with local chapters in our communities.

One of our favorite fundraising events is our annual Charity Golf Outing hosted in conjunction with our annual Supplier Conference. Last year the golf outing raised a record \$360,000 with 100% of dollars raised distributed among a number of local and national charities.