

# NFC — INTELLIGENCE EVERYWHERE

DNB Nordic TMT Conference August 29th, 2018



#### Safe Harbor Statement

This report includes forward-looking statements covered by the Private Securities Litigation Reform Act of 1995. Because such statements deal with future events, they are subject to various risks and uncertainties and actual results for fiscal year 2018 and beyond could differ materially from the Company's current expectations. Forward-looking statements, including estimates of capacity, selling price and other material considerations, are identified by words such as "anticipates," "projects," "expects," "plans," "intends," "believes," "estimates," "targets," and other similar expressions that indicate trends and future events.

Factors that could cause the Company's results to differ materially from those expressed in forward-looking statements include, without limitation, variation in demand and acceptance of the Company's products and services, the frequency, magnitude and timing of raw-material-price changes, general business and economic conditions beyond the Company's control, timing of the completion and integration of acquisitions, the consequences of competitive factors in the marketplace including the ability to attract and retain customers, results of continuous improvement and other cost-containment strategies, and the Company's success in attracting and retaining key personnel. The Company undertakes no obligation to revise or update forward-looking statements as a result of new information, since these statements may no longer be accurate or timely.

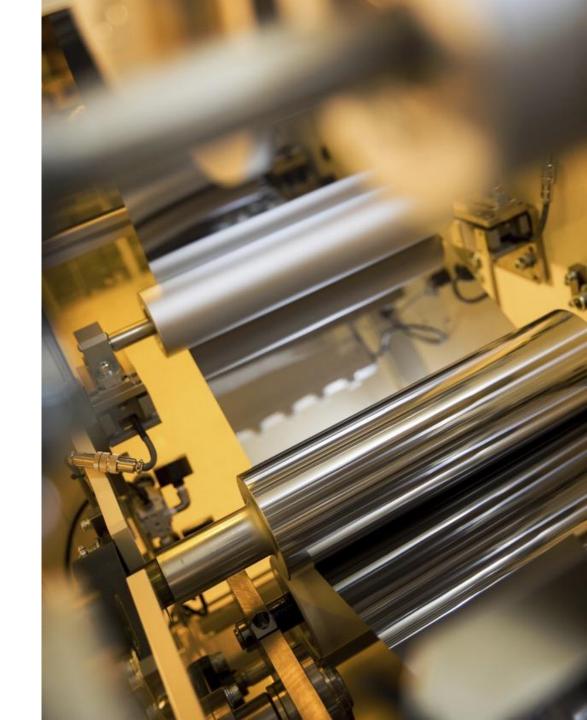
Thinfilm financial reports may be accessed via the following web page: <a href="http://thinfilm.no/investors-reports-and-presentations/">http://thinfilm.no/investors-reports-and-presentations/</a>



#### Thin Film Electronics ASA

- Publicly listed
  - Oslo Stock Exchange (THIN)
  - OTCQX Marketplace (TFECY)
- The only global pure-play NFC solution provider
- Over 30 in-market deployments with leading brands across a range of industries
- Unique scalable, cost-effective and environmentally friendly manufacturer of NFC devices
- 302 total patents & patent applications
  - 195 registered patents
  - 107 patent applications
- Silicon Valley fab for ultra scale, roll-based manufacturing of printed electronic devices
- 175 employees worldwide as of June 30, 2018
- Sales offices in San Francisco, London, Hamburg, Singapore, and Shanghai





### Thinfilm's focus

#### PRIMARY USE CASES

Mobile Marketing



Product feature improvement



#### **COMPETITIVE ADVANTAGE**



Software managing unique IDs in the Billions



Low Capex / Low Opex - Scalable production



Complete solution



### Market and manufacturing update

- Thinfilm depends on industry acceptance of the Tag-Talk First "Unidirectional Protocol"
- Thinfilm along with a consortium of co-sponsors submitted the protocol for standardization in June
- R2R production also commenced in June, but completion of the first fully roll-processed lots pushed to September
- NFC R2R partial production start is expected to begin onschedule at end-Q3, but delays of a critical tool will require additional time for lot completion









# What makes NFC Mobile Marketing valuable for consumers?



**82** % of consumers use their smartphone to help make purchase decisions in-store<sup>1</sup>



77 % of consumers use phone in-store to seek product reviews



We are now in the era of the connected consumer





### What an integrated NFC solution deployment provides

- 1st-party data
- real-world product interactions
- brand/customer connection throughout the consumer journey
- actionable insights
- enhanced consumer experience





# of Taps



Tap Sequence



Unique Tag



Date/Time



GPS Location (when granted)



# The conversation continues well beyond point-of-purchase



**2x interaction** compared to other on-product approaches



Consumers who tap NFC spend 3x more time onsite than clicking ppc/social ads



1-in-3 consumersinteract 2+ times from2+ geographic locations



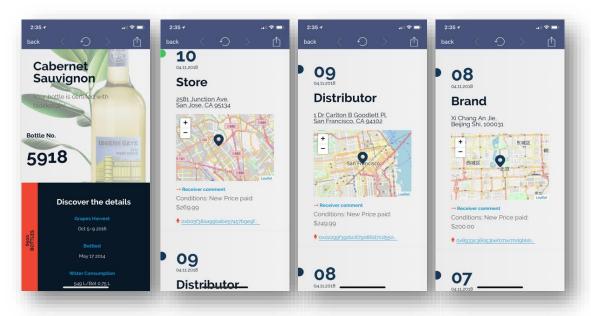


### NFC-integrated Mobile Apps also leverage Blockchain services



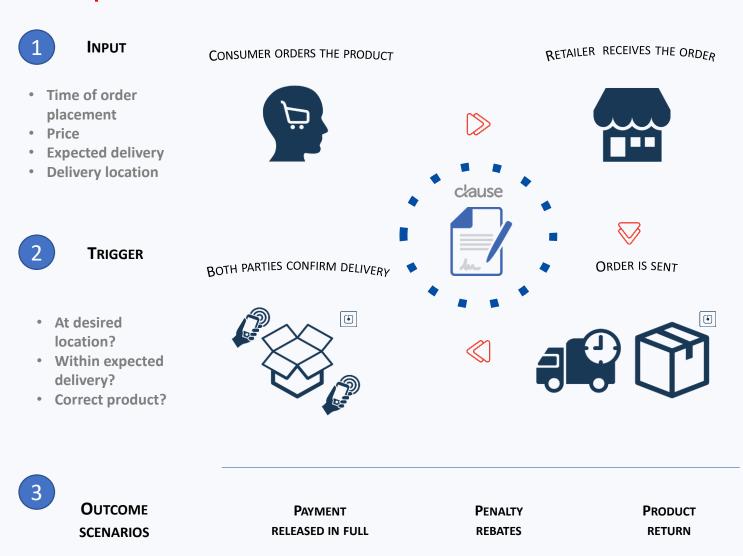








## Smart contract use case using Blockchain services Tap to receive and return





No receipts



# Thinfilm has the highest number of branded-goods NFC deployments in-market globally

**CAMPARI**.





GlaxoSmithKline



















### NFC provides actionable B2B & B2C insights





## Thank You

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