A DIVISION OF PIPER SANDLER

Virtual Energy Symposium

Thursday, December 3, 2020

Agenda

Thursday, December 3, 2020

9:00 - 9:45 a.m. CDT

Squeezing Pennies from Processing Oil & Natural Gas

- How customers' benchmarking evolution is reshaping the downstream services space
- ESG in downstream services what to expect and who pays the bill
- Perspectives on the ultimate client goal and who in the downstream service space holds the keys

Panelists:

Ryan Sitton, Founder & CEO | PinnacleART Marc Roberts, CEO | LGC / Lamons

Moderator: Barry Kessler

9:50 - 10:35 a.m. CDT

Midstream Sector: Navigating a Redefined L48 Outlook

- Capital allocation framework moving forward
- How do businesses run in a low to no growth environment?
- Which areas of the midstream value chain need more investment and which have too much capacity?
- What is the latest on water and G&P businesses?
- Industry consolidation discussion

Panelists:

Robert Kimmel, EVP & CFO | Oryx Midstream Services, LLC Bill Zartler, Chairman & CEO | Solaris Water Midstream, LLC

Moderator: Pearce Hammond

10:40 – 11:10 a.m. CDT

"Downstream" Perspective on the Implications of 2020 Energy Pricing Disruption for Long-Term Sourcing Strategies

 Has the unprecedented extent of pricing volatility in 2020 affected the attractiveness of long-term supply arrangements?

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- Does this volatility represent an opportunity for downstream users to capture incremental margin, or, will reduced energy pricing pass on to ultimate end users?
- Will downstream users backward integrate in energy?
- What are the novel commercial or strategic mechanisms that may be deployed by downstream users to secure energy or to synthetically lock in pricing?

Panelists:

Bob Patel, CEO | LyondellBasell Industries N.V. (LYB) Steve Bender, EVP & CFO | Westlake Chemical Corporation (WLK)

Moderator: Peter Hall

11:15 - 11:45 a.m. CDT

Anticipating the Various COVID-19 Therapeutic and Vaccine Options and Their Impact on a Return to Normalcy

- Brief overview of the disease course and progression
- Existing drugs being repurposed for acute treatment
- Novel candidates in development for more potent acute treatment
- The current development status of prophylactic and/or vaccine candidates
- Anticipated timelines for novel agents in clinical development to reach the market

Fireside chat featuring Ted Tenthoff and Tyler Van Buren, Senior Research Analysts | Piper Sandler

11:50 a.m. – 12:35 p.m. CDT

Renewing the Discussion on Renewables

- Why is traditional private equity transitioning to renewable investing?
- What are the most attractive investment areas of energy transition?
- Valuation methodology on renewable vs. traditional energy
- The relationship between traditional and renewable energy as it stands today and looking forward

Panelists:

Jim Hughes, Managing Partner, Energy Transition | EnCap Investments, L.P.

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Sean O'Donnell, Managing Director | Quantum Energy Partners, LLC

Co-Moderators: Ira Green, Spencer Rippstein

12:40 – 1:10 p.m. CDT

Bull vs. Bear Case - Are Electric Vehicles Really Changing the World?

- Electric vehicles (EV) are dominating headlines is the hype justified?
- EV sales rise in some regions, only to fall once policy support wanes. Is EV demand truly rising and are recent sales gains sustainable?
- Pros and cons for greater EV adoption

Fireside Chat featuring Philipp Kampshoff, Partner | McKinsey & Company, Inc.

Moderator: Alex Potter

1:15 - 1:45 p.m. CDT

L48 Upstream Industry Evolution – Examining the Triumphs and Shortfalls of the Last Decade and Outlook Going Forward

Fireside Chat featuring Clay Williams, Chairman, President & CEO | National Oilwell Varco, Inc. (NOV)

Moderator: Bill Herbert

1:50 - 2:20 p.m. CDT

Perspectives from E&P Supply Chain

- Emerging OFS technologies
- Evolution of supply chain how has supply chain adapted post-downturn?
- Navigating the balance between low service costs and sustainable partnerships
- Procurement strategy heading into 2021 budget season and role of procurement with ESG

Panelists:

Tracie Slone, VP, Global Supply Chain and Enterprise Process Solutions | Marathon Oil Corporation (MRO)
TBD

Moderator: John Daniel, President | Daniel Energy Partners, LLC

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Schedule as of November 25, 2020. Subject to change.

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2:25 - 3:10 p.m. CDT

2021 Perspectives for Domestic Upstream

- Outlook for and sensitivities around capital planning and D&C activity
- Assessing sustainable E&P and OFS commercial models in a Darwinian paradigm
- Cyclical and structural runway for productivity and efficiency trends

Panelists:

Scott Sheffield, CEO | Pioneer Natural Resources Company (PXD) Soma Somasundaram, CEO | ChampionX Corporation (CHX)

Co-Moderators: Mark Lear, Ian Macpherson

3:15 - 4:00 p.m. CDT

Energy Technology Panel – Futurists and Disruptors

- Discussion with executives from leading edge technology companies
- Where will technology innovation disrupt the energy sector's competitive landscape?
- Can technology aid in efficiency improvements for the sector?

Panelists:

Peter Bernard, Executive Chairman | Datagration Solutions, Inc. Dirk McDermott, Managing Partner | Altira Group LLC

Co-Moderators: Fred Charlton, Sanjiv Shah

4:00 - 4:30 p.m. CDT

Examining the Role of Charging Infrastructure in Sustainable Electrification

- What is the scale of new charging infrastructure required to support accelerating EV adoption?
- Does the grid have the ability to support incremental EV demand?
- How "green" is the power-enabling auto-electrification?
- What are the vulnerabilities associated with grid-reliant charging infrastructure?
- Distributed EV charging as an off-grid solution

Fireside chat with Desmond Wheatley, President, CEO & Chairman | Beam Global (BEEM)

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Moderator: Ira Green